

Acordis[®]

Technology & Solutions

Welcome & Introduction



Acordis
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ABOUT US

Founded in 2007 and headquartered in Miramar, Florida, Acordis services over two thousand clients nationwide. We are a market leader in South Florida; **Procurement & Implementation** of cutting-edge technology to help your business thrive and succeed. We are known for our expertise in Data Management, Digital Signage and Video Walls, Data Security, Networking, Collaboration and VOIP, Managed IT Services, Managed Print Services, and so much more.

Company Overview

- D&B: 83-046-8505
- Founded In 2006
- Employees: 50

Business Recognition

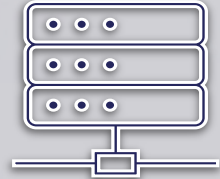






- INC. 5000 Fastest Growing Company Award: 2013, 2014, 2015, 2016, 2017, 2018, 2020
- CRN Fast Growth 150: 2016-2017, 2021
- CRN Tech Elite 250: 2016
- CRN Solutions Provider 500: 2019, 2021
- CRN MSP 500: 2017
- SFBJ Fast 50 Award: 2015, 2016, 2017, 2018, 2019, 2020
- SFBJ Business of the Year Award: 2015
- SFBJ Fastest Growing Technology Company Award: 2015, 2016, 2017, 2018, 2019

Partner Recognition

- Xerox Award of Excellence: 2012, 2013, 2014, 2015, 2017
- Samsung Breakout Partner of the Year: 2018
- DELL Gold Tier Partner
- HPE Powered Service

PRODUCTS & SERVICES

Acordis offers a broad spectrum of products and services in the following areas:

						
Enterprise Network Solutions <ul style="list-style-type: none"> • Cisco • Juniper • Arista • Aruba • Citrix • VM Ware 	Enterprise WiFi <ul style="list-style-type: none"> • Meraki - Cisco • Aruba • Aerohive 	Storage & Virtualization <ul style="list-style-type: none"> • HPE • Barracuda • Dell 	Collaboration & VoIP <ul style="list-style-type: none"> • Cisco • Microsoft • Logitech 	Network Security <ul style="list-style-type: none"> • Carbon Black • Proofpoint • Bitdefender • Fortinet • Palo Alto 	Digital Signage & Video Walls <ul style="list-style-type: none"> • Visix • Samsung • Peerless • LG 	Managed Print Services <ul style="list-style-type: none"> • Xerox • HPE



Managed IT Services
 Managed Print Services
 Hybrid Workplaces
 Tech Support & Consulting
 In-house Purchase & Procurement



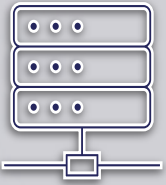






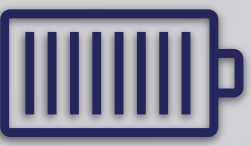
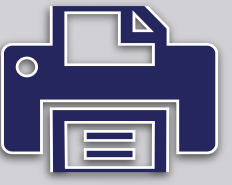
Local Engineering & Technical Resources

- Data Management & Data Center Solutions
- Infrastructure Management



HARDWARE

Locally and Competitively Priced IT Products

								
Servers <ul style="list-style-type: none"> • Cisco • HP 	Switches <ul style="list-style-type: none"> • Cisco 	Storage Appliance <ul style="list-style-type: none"> • Cisco • HP • Dell 	Phone Systems <ul style="list-style-type: none"> • Cisco 	Mobility <ul style="list-style-type: none"> • Panasonic • Samsung 	Monitor & Displays <ul style="list-style-type: none"> • Samsung • LG • Sharp 	PC's <ul style="list-style-type: none"> • Dell • HP • Microsoft • Lenovo 	UPS's <ul style="list-style-type: none"> • APC 	Print <ul style="list-style-type: none"> • Xerox • HPE



Managed IT Services
 Managed Print Services
 Hybrid Workplaces
 Tech Support & Consulting
 In-house Purchase & Procurement



Established reseller Partnerships:

Any other IT items you would order from resellers like CDW, or Insight.



PARTNERING WITH THE BEST

We believe in working together with our partners goes beyond simply selling their products. We only partner with the best manufacturers in today's technology market.



And many more!

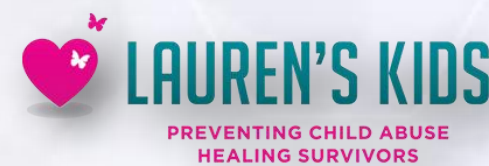
CUSTOMERS

We service a wide range of industries including government, healthcare, hospitality, transportation, education, financial, legal, and non-profit organizations.



COMMUNITY OUTREACH PROGRAMS

Acordis believes in a positive and enriching company culture that gives back to the local community through various company outreach programs and youth scholarships.



CORPORATE SPONSORSHIPS

We are proud to have key corporate sponsorships with companies and organizations that support our vision and believe in the exceptional services we provide.



MANAGED PRINT SERVICES

In Partnership with
Xerox®

Working side-by-side with Xerox®, we apply our expertise in business process and document workflow services, printing equipment, software and solutions that make a real difference for our customers. With our combined 75 years of experience and award-winning products and services, we offer exceptional print quality, productivity and ease of use from our Xerox® product line.



PRODUCT SHOWCASE



Authorized Document
Technology Partner
Platinum



Authorized Channel Partner

Certified
Print Services Provider



Authorized Dealer



Authorized
Service Provider

IT CONFIGURATION SERVICES

Introduction

- Acordis has been providing IT configuration services for several of its customer base for the past couple of years, especially Carnival Cruise Lines' operations, revitalizations, and new-build projects since 2013.
- In 2020 Acordis International invested \$400,000 to build a dedicated IT Configuration Center for the growing numbers of Newbuilds and Revitalization projects from Carnival Cruise Lines and Royal Caribbean, and other IT projects from clients like Club Med, City of Miramar, Gaumard Scientific, Palm Medical, and Lee County Port Authority.

IT CONFIGURATION CENTER

Technical Details

- 990 square feet dedicated solely for the IT Configuration Center with secured loading center
- 12 Data Center Cabinets equipped to handle efficient power requirements
- Rackmount, Preconfigured/stage hardware
- Two Staging Rooms capable of facilitating multiple projects at a time
- Secure VPN Tunnel to any client for remote access and configuration with dedicated data circuits
- 24/7 Power with backup generator

Benefits

- Local to South Florida customers
- Accessible 24/7
- Significant savings on travel and shipping cost to other IT Config Centers of out of state.
- 24,850 square foot warehouse space to hold hardware
- Room to expand the configuration space if needed

Staging Area - Room 1



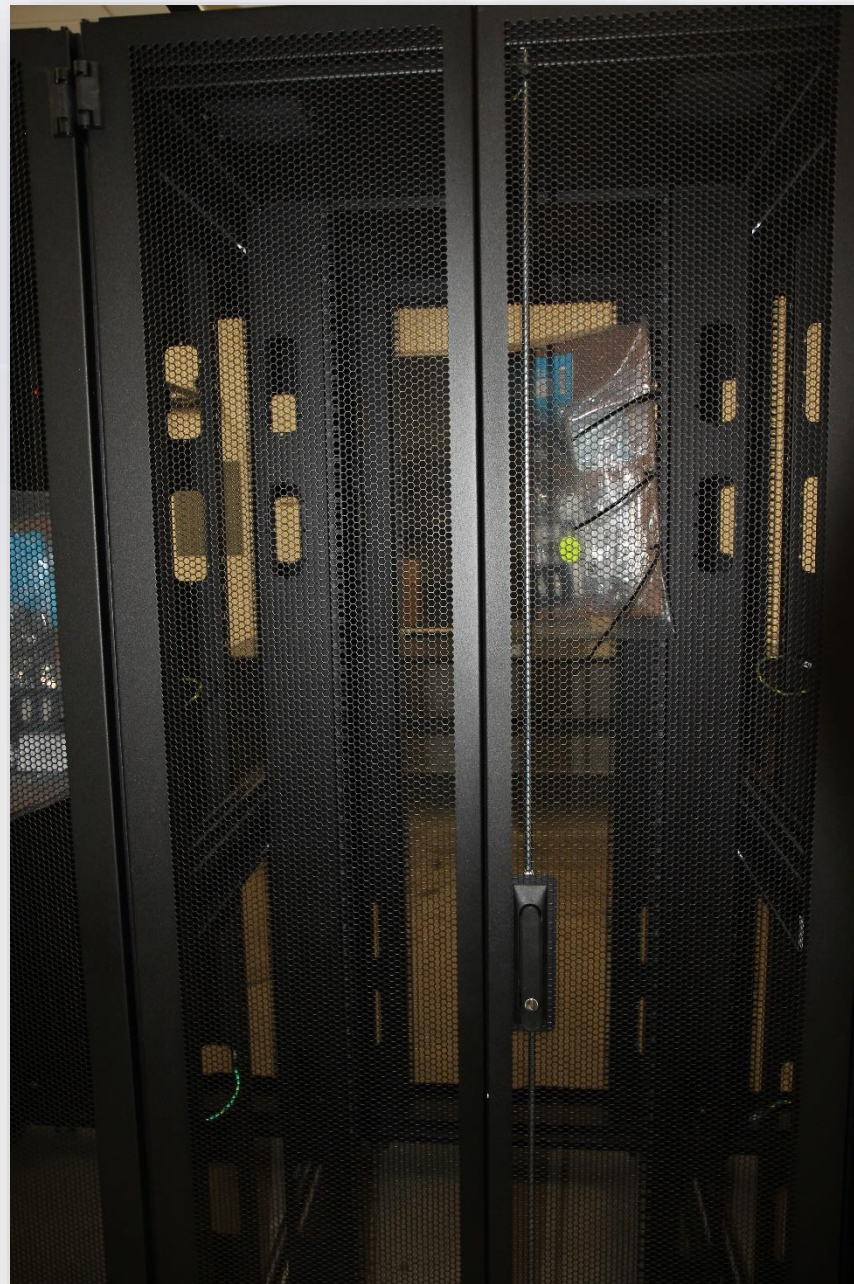
Staging Area - Room 2



Data Center Room

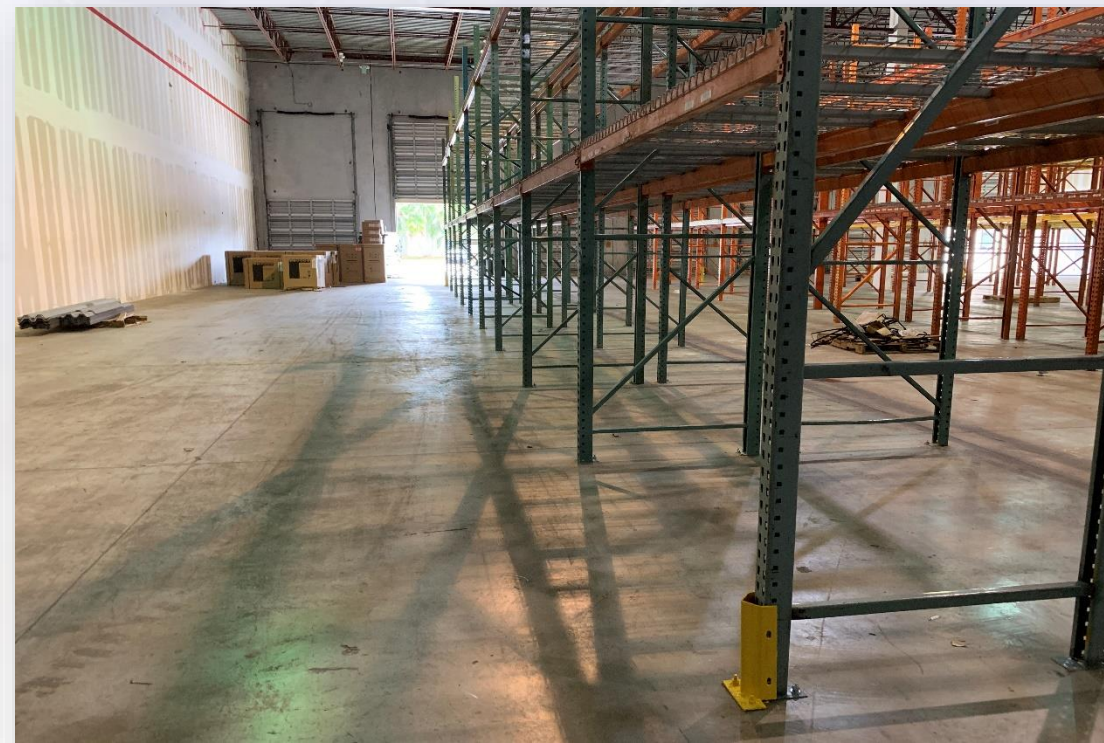
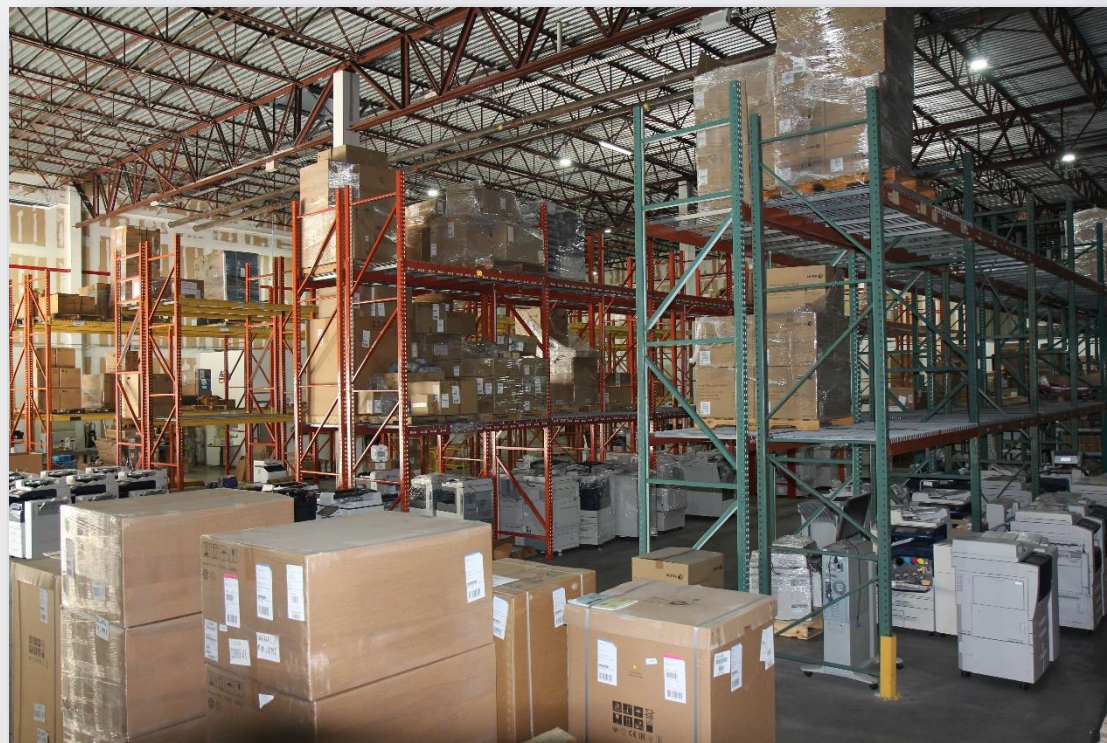


Data Center Room



Generator Backup Power





THANK YOU